

BSF reports 6% net income growth to SAR 2,279mn in 1H 2024

BSF reports 6% net income growth driven by lower cost of risk



- Total assets SAR 288.8bn, up 18% YoY, driven by increased lending, investments and due from banks
- Loans and advances up 16% YoY to SAR 197.2bn from both Corporate and Retail
- Customers' deposits SAR 196.2bn, up 22% YoY from increased interest-bearing deposits
- Net income for 1H 2024 SAR 2,279mn, up 6% YoY on lower cost of risk
- Flat operating income SAR 4,674mn in 1H 2024, with 6% non-interest income growth offset by a slight decline in net interest income by 1%
- Net interest margin at 3.10% in 1H 2024, contracted by 52bps YoY
- Cost-to-income ratio at 33.9% for 1H 2024, a 3.1 ppts increase YoY on higher expenses
- Return on equity at 11.0%, up 6bps YoY
- Tier 1 ratio of 17.4% and Capital Adequacy Ratio (CAR) of 18.1%
- Liquidity Coverage Ratio (LCR) of 187%; Net Stable Funding Ratio (NSFR) of 118%

Riyadh, 01 August 2024 - BSF reported 6% year-on-year growth in net income to SAR 2,279 million for 1H 2024, driven by 34% reduction in the impairment charge, partly offset by higher operating expenses. Operating income remained steady, with a 6% year-over-year increase in non-interest income being counterbalanced by a 1% decrease in net interest income, where margin contraction offset significant balance sheet growth.

Total assets amounted to SAR 288.8 billion as of 30 June 2024, an increase of 18% year-on-year, mostly driven by healthy 16% loan growth, a 13% expansion of the investment portfolio and increased bank placements. Total customers' deposits increased by 22% year-on-year from growth in interest-bearing deposits.

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Bader Alsalloom, Chief Executive Officer of BSF, said:



"We are pleased to report a robust performance for the first half of 2024, with net income growing by 6% year-on-year to SAR 2,279 million. This achievement reflects our disciplined risk management, evidenced by the notable 34% reduction in impairment charges. Despite a moderate decline in net interest income, we maintained stable operating income supported by solid balance sheet momentum and fee income generation. Strategy execution continues to be strong, highlighted by the successful launch of Release 2.2B of our core banking system and the introduction of our new brand. These results

underscore our commitment to delivering sustainable returns for our shareholders and capitalizing on the opportunities presented by the robust economic conditions and Vision 2030 initiatives in Saudi Arabia."

Performance Highlights

| 0 | 0 | | | | | |
|---------------------------------|---------|---------|--------|---------|---------|----------|
| SAR Mn | 1H 2024 | 1H 2023 | Δ% | 2Q 2024 | 2Q 2023 | Δ% |
| | | | | | | |
| Net interest income | 3,858 | 3,899 | -1% | 1,940 | 1,976 | -2% |
| Non-interest income | 815 | 766 | +6% | 402 | 372 | +8% |
| Operating income | 4,674 | 4,665 | +0% | 2,342 | 2,347 | -0% |
| Operating expenses | (1,582) | (1,436) | +10% | (809) | (724) | +12% |
| Pre-impairment operating income | 3,091 | 3,230 | -4% | 1,533 | 1,624 | -6% |
| Impairment charge | (550) | (837) | -34% | (274) | (431) | -36% |
| Net income before zakat | 2,542 | 2,393 | +6% | 1,259 | 1,193 | +6% |
| Zakat | (263) | (243) | +8% | (130) | (120) | +9% |
| Net income | 2,279 | 2,150 | +6% | 1,129 | 1,073 | +5% |
| | | | | | | |
| NIM | 3.10% | 3.62% | -0.52% | 3.02% | 3.57% | -55bps |
| Cost to income ratio | 33.9% | 30.8% | +3.1% | 34.5% | 30.8% | +3.7ppts |
| Cost of risk | 0.60% | 1.07% | -0.48% | 0.60% | 0.99% | -39bps |
| EPS | 1.81 | 1.70 | +7% | 0.90 | 0.85 | +6% |
| ROAE | 11.0% | 10.9% | +0.1% | 10.8% | 10.8% | +0bps |
| ROAA | 1.69% | 1.80% | -0.11% | 1.62% | 1.77% | -15bps |
| | | | | | | |

Income Statement Highlights

Net income for 1H 2024 improved 6% year-on-year to SAR 2,279 million from a 34% reduction in impairments, partly offset by an increase in operating expenses. Quarterly net income

1H 2024 EARNINGS RELEASE



improved by 5% year-on-year and declined by 2% quarter-on-quarter on increased operating expenses, partially offset by improved net interest income.

Total operating income remained stable year-on-year at SAR 4,674 million for 1H 2024. Net interest income declined 1% to SAR 3,858 million as a 15% year-on-year growth in average interest earning assets was offset by a 52 basis points margin contraction to 3.10%. The quarterly total operating income was similarly stable year-on-year and quarter-on-quarter.

Non-interest income increased by 6% to SAR 815 million due to higher net fee & commission income and improved investment-related and trading income, partly offset by lower exchange income.

Operating expenses increased 10% year-on-year to SAR 1,582 million in 1H 2024 due to increased employee-related costs and general and administrative expenses. The quarterly operating expenses rose by 12% year-on-year and 5% quarter-on-quarter. The cost to income ratio increased by 308 basis points year-on-year to 33.9% for 1H 2024 due to the operating expenses growth.

The impairment charge amounted to SAR 550 million for 1H 2024 compared with SAR 837 million in 1H 2023. This 34% improvement resulted from lower commercial impairments, partly offset by higher consumer, investment and off-balance impairments.

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Balance Sheet Highlights

| | | | Δ% | 4Q 2023 | Δ% |
|-------------------------------------|---------|---------|-----------|---------|-----------|
| | | | | | |
| Cash & SAMA balances | 11,578 | 10,700 | +8% | 10,559 | +10% |
| Due from banks | 11,742 | 6,509 | +80% | 4,113 | +185% |
| Investments | 55,506 | 52,923 | +5% | 48,467 | +15% |
| Loans & advances | 197,160 | 185,408 | +6% | 179,391 | +10% |
| Other assets | 12,840 | 12,835 | +0% | 10,852 | +18% |
| Total assets | 288,826 | 268,376 | +8% | 253,383 | +14% |
| Due to banks, other FI & SAMA | 24,857 | 24,890 | -0% | 18,945 | +31% |
| Customers' deposits | 196,248 | 174,828 | +12% | 172,209 | +14% |
| Debt securities & term loans | 12,490 | 12,208 | +2% | 8,634 | +45% |
| Other liabilities | 13,423 | 14,521 | -8% | 12,473 | +8% |
| Total liabilities | 247,017 | 226,448 | +9% | 212,262 | +16% |
| Share capital | 12,054 | 12,054 | +0% | 12,054 | +0% |
| Retained earnings | 13,595 | 12,522 | +9% | 11,368 | +20% |
| Other | 11,161 | 12,352 | -10% | 12,699 | -12% |
| Equity attributable to shareholders | 36,809 | 36,928 | -0% | 36,121 | +2% |
| Tier 1 sukuk | 5,000 | 5,000 | +0% | 5,000 | +0% |
| Total equity | 41,809 | 41,928 | -0% | 41,121 | +2% |
| | | | | | |
| NPL ratio | 0.94% | 0.94% | +0bps | 1.06% | -12bps |
| NPL coverage ratio | 161.9% | 155.3% | +6.5ppts | 137.7% | +24.2ppts |
| T1 ratio | 17.4% | 18.4% | -100bps | 18.9% | -155bps |
| CAR | 18.1% | 19.0% | -94bps | 19.5% | -145bps |
| LCR | 187.0% | 166.0% | +21.0ppts | 196.0% | -9.0ppts |
| NSFR | 118.0% | 116.0% | +2.0ppts | 117.0% | +1.0ppts |
| LTD SAMA ratio | 81.0% | 84.0% | -3.0ppts | 84.1% | -3.1ppts |
| Headline LTD Ratio | 100.5% | 106.1% | -5.6ppts | 104.2% | -3.7ppts |

Total assets as of 30 June 2024 amounted to SAR 288,826 million, an increase of 14% from 31 December 2023. Loans and advances rose 10% during 1H 2024 to SAR 197,160 million, driven by 10% commercial and 8% consumer lending growth.

The investment portfolio expanded by 15% YTD from high-quality liquid assets to manage interest rate risk while capturing higher yields.

Customers' deposits increased by 14% during 1H 2024 to SAR 196,248 million. Growth was registered mainly from interest-bearing deposits of 22%, further supported by a 4% increase in non-interest-bearing deposits.

During the first half of 2024, the Bank issued debt securities and a term loan totaling USD 1,090 million.

The non-performing loans ratio remains strong at 0.94% as of 30 June 2024, a 12 basis points improvement during 1H 2024 as NPLs declined 2% on write-offs during 1Q 2024 in the commercial book relative to 10% gross loan growth. The coverage of non-performing loans further increased to 161.9% as of 30 June 2024 relative to 137.7% at the start of the year.

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The total capital adequacy ratio stood at 18.1% and the Tier 1 ratio at 17.4% as of 30 June 2024; moderating 1.5 and 1.6 percentage points respectively relative to the previous year-end due to higher risk-weighted assets growth of 11% relative to 2% growth in total regulatory capital.

The bank's liquidity remained strong and comfortably within regulatory limits, with the liquidity coverage ratio at 187%, the net stable funding ratio at 118%, the SAMA regulatory loan to deposit ratio at 81.0%, and the headline loan to deposit ratio at 100.5%.

Operating Segment Highlights

Corporate Banking

Income Statement Highlights

| SAR Mn | 1H 2024 | 1H 2023 | Δ% | 2Q 2024 | 2Q 2023 | Δ% |
|---------------------------------|---------|---------|----------|---------|---------|----------|
| | | | | | | |
| Net interest income | 2,161 | 1,813 | +19% | 1,127 | 892 | +26% |
| Fee & other income | 298 | 259 | +15% | 168 | 132 | +27% |
| Total operating income | 2,459 | 2,072 | +19% | 1,295 | 1,024 | +26% |
| Expenses | (410) | (367) | +12% | (185) | (174) | +7% |
| Pre-impairment operating income | 2,048 | 1,706 | +20% | 1,110 | 850 | +30% |
| Impairments | (404) | (928) | -56% | (202) | (458) | -56% |
| Net income before zakat | 1,644 | 777 | +112% | 907 | 392 | +131% |
| | | | | | | |
| NIM | 3.08% | 2.92% | +16bps | 3.15% | 2.81% | +35bps |
| Cost to income ratio | 16.7% | 17.7% | -1.0ppts | 14.3% | 17.0% | -2.7ppts |
| Commercial COR | 0.56% | 1.37% | -80bps | 0.59% | 1.09% | -50bps |

Balance Sheet Highlights

| SAR Mn | 2Q 2024 | 1Q 2024 | Δ% | 4Q 2023 | Δ% |
|---------------------|---------|---------|------|---------|------|
| | | | | | |
| Loans & advances | 148,547 | 138,724 | +7% | 135,650 | +10% |
| Total assets | 151,370 | 141,659 | +7% | 136,409 | +11% |
| Customers' deposits | 134,986 | 111,743 | +21% | 102,995 | +31% |
| Total liabilities | 136,168 | 113,176 | +20% | 104,477 | +30% |

Corporate reported 112% year-on-year growth in net income before zakat to SAR 1,644 million. This resulted from 19% operating income growth to SAR 2,459 million and a 56% decline in credit impairments.

Total assets for the corporate segment grew 11% in 1H 2024 to SAR 151,370 million from a 10% increase in loans and advances. Corporate liabilities grew 30% year-to-date to SAR 136,168 million from 31% deposits growth.

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Retail Banking

Income Statement Highlights

| SAR Mn | 1H 2024 | 1H 2023 | Δ% | 2Q 2024 | 2Q 2023 | Δ% |
|---------------------------------|---------|---------|----------|---------|---------|----------|
| | | | | | | |
| Net interest income | 1,978 | 1,591 | +24% | 1,000 | 851 | +18% |
| Fee & other income | 78 | 96 | -19% | 16 | 32 | -51% |
| Total operating income | 2,056 | 1,687 | +22% | 1,016 | 883 | +15% |
| Expenses | (858) | (806) | +7% | (472) | (405) | +16% |
| Pre-impairment operating income | 1,198 | 881 | +36% | 544 | 477 | +14% |
| Impairments | (143) | 81 | -276% | (65) | 28 | -335% |
| Net income before zakat | 1,054 | 963 | +10% | 478 | 505 | -5% |
| | | | | | | |
| NIM | 8.87% | 8.46% | +41bps | 8.72% | 8.90% | -18bps |
| Cost to income ratio | 41.7% | 47.8% | -6.0ppts | 46.5% | 45.9% | +0.5ppts |
| Consumer COR | 0.77% | -0.27% | +104bps | 0.64% | 0.51% | +13bps |

Balance Sheet Highlights

| SAR Mn | 2Q 2024 | 1Q 2024 | Δ% | 4Q 2023 | Δ% |
|---------------------|---------|---------|-----|---------|------|
| | | | | | |
| Loans & advances | 46,877 | 45,322 | +3% | 42,325 | +11% |
| Total assets | 49,259 | 47,533 | +4% | 44,030 | +12% |
| Customers' deposits | 61,262 | 63,085 | -3% | 69,214 | -11% |
| Total liabilities | 62,178 | 64,291 | -3% | 70,429 | -12% |

Retail net income before zakat for 1H 2024 increased 10% year-on-year to SAR 1,054 million on 22% operating income growth to SAR 2,056 million which was partly offset by an increase in impairments to SAR 143 million.

Total retail assets rose by 12% during 1H 2024 to SAR 49,259 million from 11% growth in retail loans. Total liabilities declined by 12% year-to-date to SAR 62,178 million due to a 11% decrease in customers' deposits.

Treasury

Income Statement Highlights

| SAR Mn | 1H 2024 | 1H 2023 | Δ% | 2Q 2024 | 2Q 2023 | Δ% |
|---------------------------------|---------|---------|-------|---------|---------|--------|
| | | | | | | |
| Net interest income | (365) | 427 | -185% | (228) | 197 | -216% |
| Fee & other income | 258 | 275 | -6% | 113 | 135 | -16% |
| Total operating income | (107) | 702 | -115% | (115) | 332 | -134% |
| Expenses | (177) | (169) | +4% | (84) | (103) | -19% |
| Pre-impairment operating income | (284) | 533 | -153% | (198) | 229 | -187% |
| Impairments | (2) | 10 | -123% | (6) | (0) | +3859% |
| Net income before zakat | (286) | 543 | -153% | (205) | 229 | -189% |

Balance Sheet Highlights

| SAR Mn | 2Q 2024 | 1Q 2024 | Δ% | 4Q 2023 | Δ% |
|-------------------|---------|---------|------|---------|------|
| | | | | | |
| Investments | 55,506 | 52,923 | +5% | 48,467 | +15% |
| Total assets | 85,704 | 77,111 | +11% | 70,830 | +21% |
| Total liabilities | 47,520 | 48,059 | -1% | 36,595 | +30% |

Treasury reported a net loss before zakat of SAR 286 million for 1H 2024. This resulted from a 115% year-on-year decline in operating income to negative SAR 107 million on higher funding costs, reflective of the higher rate environment.

Treasury assets increased by 21% during 1H 2024 from 15% growth in the investment portfolio, while liabilities rose 30%.

Investment Banking and Brokerage

Income Statement Highlights

| SAR Mn | 1H 2024 | 1H 2023 | Δ% | 2Q 2024 | 2Q 2023 | Δ% |
|-------------------------|---------|---------|-------|---------|---------|----------|
| | | | | | | |
| Net interest income | 84 | 68 | +23% | 41 | 35 | +16% |
| Fee & other income | 182 | 136 | +34% | 105 | 72 | +46% |
| Total operating income | 266 | 204 | +30% | 146 | 108 | +36% |
| Expenses | (136) | (94) | +45% | (68) | (41) | +67% |
| Net income before zakat | 129 | 110 | +18% | 78 | 67 | +17% |
| | | | | | | |
| Brokerage volume | 61,172 | 45,754 | +34% | 26,312 | 23,997 | +10% |
| Cost to income ratio | 51.3% | 46.2% | +5.2% | 46.6% | 37.8% | +8.7ppts |

Balance Sheet Highlights

| SAR Mn | 2Q 2024 | 1Q 2024 | Δ% | 4Q 2023 | Δ% |
|-------------------|---------|---------|------|---------|------|
| | | | | | |
| AUM | 25,435 | 22,437 | +13% | 23,985 | +6% |
| Loans & advances | 1,736 | 1,362 | +27% | 1,417 | +23% |
| Total assets | 2,494 | 2,072 | +20% | 2,113 | +18% |
| Total liabilities | 1,151 | 922 | +25% | 761 | +51% |

The Investment Banking and Brokerage segment registered an 18% year-on-year improvement in net income before zakat to SAR 129 million for 1H 2024. This was driven by 30% growth in operating income due to increased fee income and net interest income, partly offset by rising operating expenses.



Outlook

The macro-economic fundamentals for 2024 are expected to remain supportive, with expected real GDP growth in the Kingdom of Saudi Arabia of 1.7%. In combination with continued realization of Vision 2030 opportunities, this is expected to lead to robust corporate activity and credit appetite.

Interest rates are expected to remain stable during the remainder of the year before potential rate cuts of up to 50 basis points towards the end of the year.

The bank is in a strong position to capitalize on these economic conditions during the remainder of 2024 which, together with our continued focus on strategic execution and solid start to the year, is expected to generate improving returns for our shareholders.

1H 2024 EARNINGS RELEASE



Additional Information

The 1H 2024 financial statements, earnings release, earnings presentation, investor presentation and financial data supplement will be available on the website of BSF at:

BSF IR Website Financial Disclosures

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